

Pellet Fuels Institute • www.pelletheat.org

A North American trade association promoting energy independence through the efficient use of clean, renewable, densified biomass fuel.

PFI ANNUAL CONFERENCE

July 29-31, 2012

Foxwoods Resort ♦ Casino
Mashantucket, CT



SUNDAY, JULY 29

8:30am - 1:00pm

PFI Annual Golf Tournament

Lake of Isles

9:15am - 2:30pm

Sailing on the Schooner Argia

Mystic, CT

2:30pm - 6:00pm

PFI Board Meeting

Bravo

6:00pm - 6:30pm

PFI 2012-2013 Board Meeting

Bravo

7:00pm - 9:00pm

Registration & Welcome Reception

featuring supplier exhibits

MGM Grand at Foxwoods

Premier BD2

MONDAY, JULY 30

7:30am - 8:30am

Breakfast

Supplier Exhibits

MGM Grand at Foxwoods

Premier BD2

General Session I

MGM Grand at Foxwoods

Premier C

8:30am - 9:15am

Welcome and Opening Remarks

Scott Jacobs, PFI President

Jennifer Hedrick, PFI Executive Director

9:15am - 9:30am

Report: Outlook for the Pellet Fuels Industry

Seth Walker, RISI

9:30am - 10:30am

Pellet Mill Safety: Assessing Risk and Implementing Safeguards for Accident Prevention

Tim Myers, Exponent

Zachary Hachmeister, Fauske & Associates

10:30am - 11:00am

Coffee and Networking Break

Supplier Exhibits

Premier BD2

11:00am - 11:30am

Hazard Analysis of a U.S. Pellet Mill: Case Study Results

Mark Fecke, Exponent

Stephen Faehner, American Wood Fibers

11:30am - 12:30pm

Marketing Strategies for the Promotion of the Industry: Determining and Reaching Target Audiences

John Nelson, BBI International

Michael Holloway, Certified Labs

Lloyd Irland, The Irland Group

12:45pm - 1:45pm

Lunch

Premier EF

Keynote: **Christiane Egger**, O.O. Energiesparverband, Upper Austria

Public Policy Report: **Pat Rita**, Orion Advocates

TUESDAY, JULY 31

General Session II*Premier C*

2:00pm - 3:15pm

State and Local Initiatives in the Pellet Industry: Best Practices and Recent Developments from Across the Nation**Jeremy Crandall**, Office of Maryland Delegate
Heather Mizeur**Charlie Niebling**, New England Wood Pellet**William Strauss**, FutureMetrics**Marcus Kauffman**, Oregon Department of Forestry

3:15pm - 3:45pm

Sustainable Forest Certification: Overview of Forest Certification Programs and Preparing for a Green Certification Audit**Ron Lovaglio**, Ron Lovaglio, LLC**Mike Ferrucci**, NSF International Strategic Relations

3:45pm - 4:15pm

Refreshment and Networking Break

Supplier Exhibits

Premier BD2

4:15pm - 5:15pm

Non-traditional Markets: Looking Beyond the Residential Bagged Market

Confined Animal Feeding Operations

Bruce Lisle, Biofuel Boiler Technologies

Commercial/Industrial Scale Biomass Thermal Projects

Bede Wellford, Northline Industries, Inc.**Michael Albright**, Canadian Biomass Energy Centre,
University of New Brunswick

Co-Firing with Pellets

Mike Curci, Indeck Energy**Breakout Session PFI Standards Program: The Retailer Perspective***Premier H***Chris Wiberg**, Timber Products Inspection**Richard Thomas**, Courtland Hearth & Hardware**John Crouch**, Pellet Fuels Institute

5:30pm - 6:30pm

Cocktail Reception

Supplier Exhibits

Premier BD2

6:30pm - 9:30pm

PFI BBQ

A casual evening of dinner and entertainment.

Grand Lawn and Terrace

7:30am - 8:30am

Breakfast

Supplier Exhibits

*Premier BD2***General Session III***Premier C*

8:45am - 9:00am

Annual Membership Meeting**Scott Jacobs**, President

Results of 2013 Election of New Directors

2012-2013 Officers

9:00am - 9:30am

Impact of Fuel Costs on the Biomass Market: Assessing and Mitigating Risk**Eric Kingsley**, Innovative Natural Resources

9:30am - 10:30am

Barriers to Industry Development: A Roundtable Discussion about the Factors that Impact Expansion of the Densified Biomass Industry**Averill Cook**, Biomass Commodities Corp.**Pat Rita**, Orion Advocates**Rob Davis**, Forest Energy Corp.**Ed Gee**, Industry Consultant**Stephen Fahner**, American Wood Fibers, Moderator

10:30am - 10:50am

Coffee and Networking Break

Supplier Exhibits

Premier BD2

10:50am - 12:00pm

International Market Report: Latest Developments in the EU and Beyond**Gordon Murray**, Wood Pellet Association of Canada**Christian Rakos**, proPellets Austria**Harold Arnold**, Fram Renewable Fuels

12:00pm

Closing Remarks and Adjournment**Exhibit Hall Closes****Box lunch pick up for Standards Program participants***Premier C Lobby*

12:30pm - 3:00pm

Special Session PFI Standards Program: Achieving and Maintaining Compliance*Premier C*

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