

**Hearth Industry Unit Shipments
1998--2011**

U.S. Shipments

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Cordwood Appliances														
Fireplaces, Freestanding Woodstoves, and Inserts	652,500	795,767	609,332	637,856	534,406	503,699	498,630	561,696	518,439	362,243	345,658	236,743	230,948	197,181
% Change	--	22%	-23%	5%	-16%	-6%	-1%	13%	-8%	-30%	-5%	-32%	-2%	-15%
Pellet Appliances														
Freestanding Stoves and Inserts	34,000	18,360	30,970	53,473	33,978	48,669	67,467	118,746	133,105	54,032	141,208	46,133	44,288	62,451
% Change	--	-46%	69%	73%	-36%	43%	39%	76%	12%	-59%	161%	-67%	-4%	41%
Gas Appliances														
Fireplaces, Freestanding Stoves, Inserts, Fireboxes, and Gas Logs*	1,611,750	1,767,529	1,799,484	1,694,330	1,716,139	1,809,886	2,103,685	2,141,165	1,727,723	1,513,364	1,017,078	643,685	650,911	573,468
% Change	--	10%	2%	-6%	1%	5%	16%	2%	-19%	-12%	-33%	-37%	1%	-12%
TOTAL	2,298,250	2,581,656	2,439,786	2,385,659	2,284,523	2,362,254	2,669,782	2,821,607	2,379,267	1,929,639	1,503,944	926,561	926,147	833,100
% Change	--	12%	-5%	-2%	-4%	3%	13%	6%	-16%	-19%	-22%	-38%	0%	-10%

*Gas Logs shipped in North America

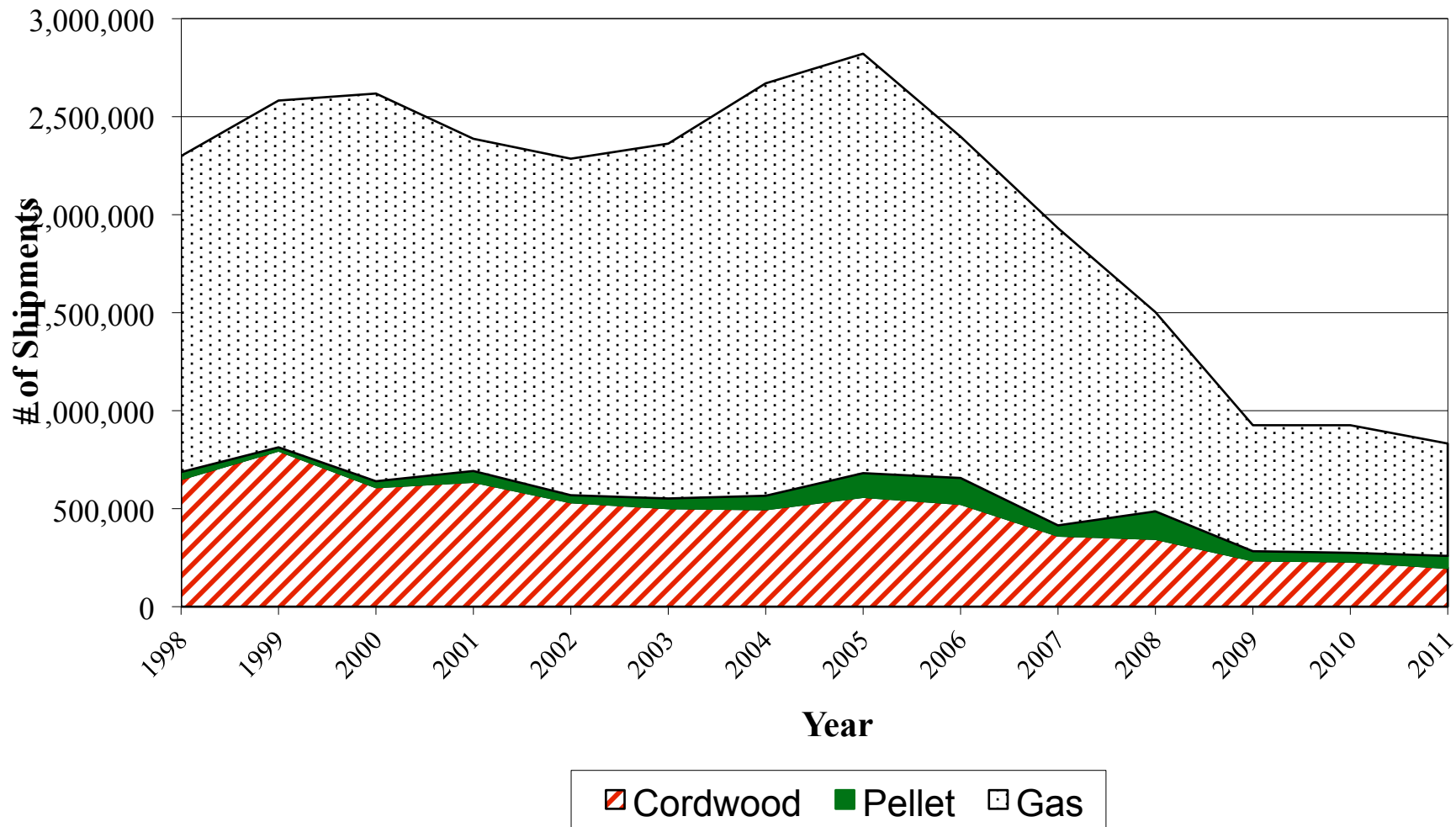
**Electric Hearth Appliance Unit Shipments
2008--2011**

North American Shipments

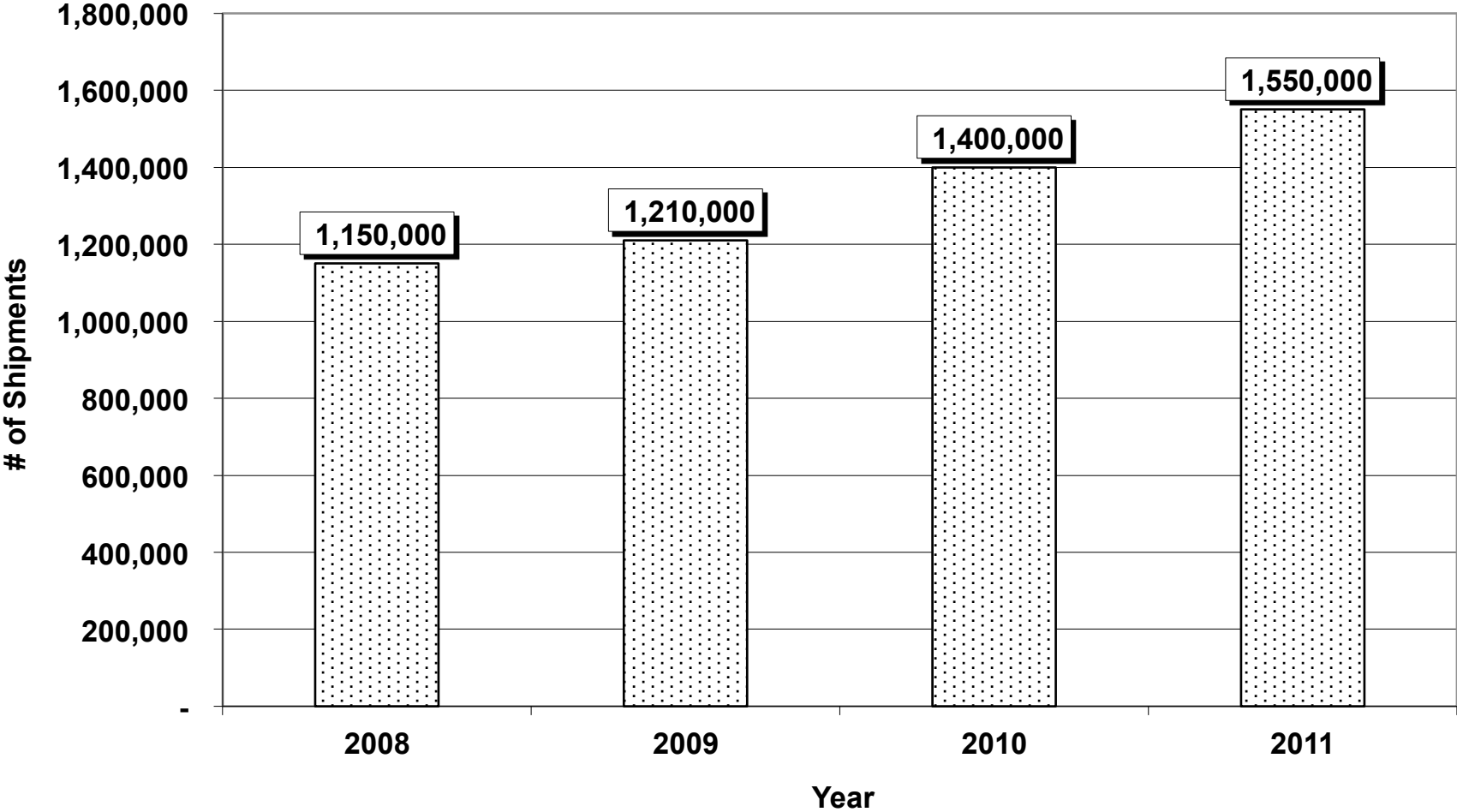
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Electric Appliance Shipments (estimated)														
Fireplaces, Freestanding Stoves, and Fireplace Inserts Shipped in All Distribution/Market Channels	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	1,150,000	1,210,000	1,400,000	1,550,000
% Change	--	--	--	--	--	--	--	--	--	--	--	5%	16%	11%

NA -- Not Available

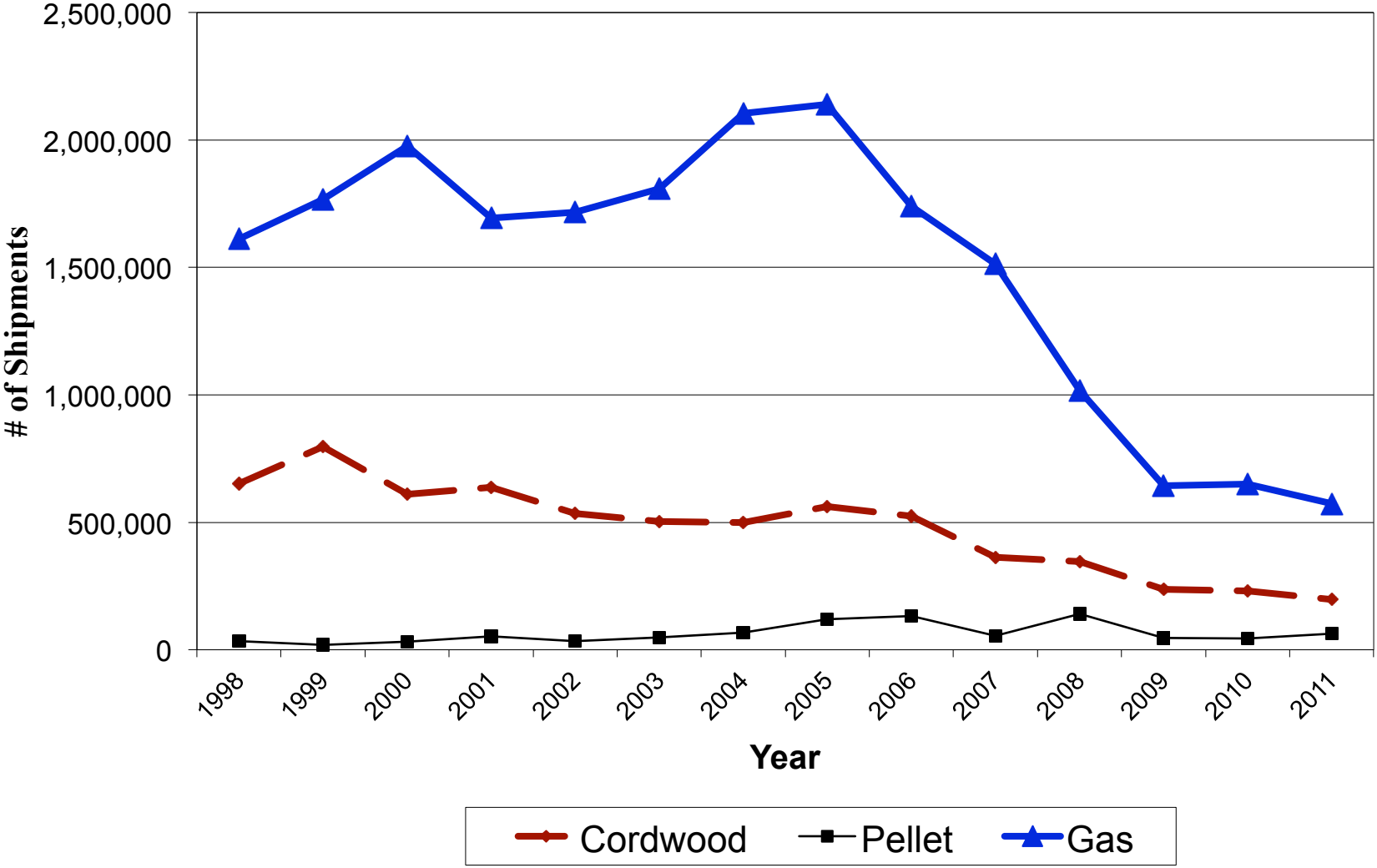
U.S. Hearth Industry Appliance Shipments 1998--2011



**Estimated Electric Hearth Appliance
Shipments in North America
2008 -- 2011**



U.S. Hearth Appliance Shipments 1998-2011



U.S. Hearth Industry Appliance Shipments 2011

Total Appliance Shipments in 2011
833,100

